

Foundation Plant Services

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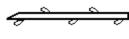
UCDAVIS

FPS GRAPE PLANT MATERIALS PRICE LIST

2/6/2014

UNROOTED, UNGRAFTED DORMANT GRAPE MATERIAL

Order Deadline: November 15th Delivery: Late January through mid- March



CUTTING: Cuttings are usually rooted directly in the field or greenhouse. The proximal cut is flat and adjacent to the bottom bud, while the distal cut is slanted at an internode. Length is 16"-18".

GRAFTSTICK: Graftsticks are typically used for field grafting onto an already established rootstock or for bench grafting. Both cuts are flat and at the internode (approximately 5 buds per stick). Length is 16"-18".

	#1 size	#2 size	÷	#3 size	
	(1/4"-3/4")	(Approx	x 1/4")	(Less th	an 1/4")
5 to 24 units/variety	\$ 5.00	each	\$ 4.75 ea	ch	\$ 4.50 each
25+ units/variety	\$ 3.00	each	\$ 2.75 ea	ch	\$ 2.50 each

ROOTED, UNGRAFTED GRAPE MIST PROPAGATED PLANTS (MPPs)



Prepared year-round by custom order only Delivery: To be arranged

Green cuttings rooted under mist and established in 4" pots. Minimum order of 16 plants per selection. MPPs are prepared on a first-come, first-served basis. Time required to prepare

MPPs depends on time of year requested, the availability of source vines/mother plants and the number of other orders currently being prepared. Estimate of delivery time will be provided.

\$4.50 each

GRAPE SEED & POLLEN

Grape seed, cleaned & dried; ordering deadline August 15 th	\$ 100.00/lb.
Grape pollen; ordering deadline March 1 st	\$ 10.00/gram
Flower clusters; ordering deadline March 1 st	\$ 5.00 each

TERMS Material Allocation Policy

FPS dormant grape materials are allocated among all orders received and confirmed before November 15th each year. Orders are considered confirmed upon receipt of an original signed order form and required prepayment. In the event requests for some materials exceed the available supply, materials are allocated according to an established priority system. Requests from participants in the California Grapevine Registration and Certification Program receive first priority, those from other California customers receive second priority, orders from other U.S. customers receive third priority, and requests from foreign customers receive fourth priority. Any remaining dormant materials are sold on a first-come, first-served basis to customers submitting orders after November 15th.

Prices & Prepayment/Minimum Order Charge

There is a minimum order charge of \$100.00 per order. Prices, prepayments and final billings are based on the number of units. When specific grape selection numbers are ordered, the price will be calculated according to the number of units ordered. Prepayment in the amount of 50% of material cost is required for domestic orders at the time the order is placed; 100% prepayment in U.S. dollars is required for foreign orders.

Order Pickup/Shipping and Packing & Handling Charges

All orders are shipped F.O.B. Davis, California. Buyer agrees to pay all costs of transportation and assumes all risk of loss during shipment. No shipping or packing & handling fees are charged for orders picked up at the FPS facility; FPS asks that all orders for cuttings and mist propagated plants be picked up within 30 days of notification that they are ready for pickup. FPS reserves the right to assess customers for storage of materials not picked up after 30 days.

For all orders that are shipped to customers, shipping and packing & handling fees are added to the price of the material along with any fees for required documentation, testing or foreign shipment. Shipping fees are charged at the actual cost to FPS. In addition, packing & handling fees are added to all shipped orders according to the destination, as follows: 10% for orders shipped within U.S; 25% for orders shipped outside the U.S.

Policy on Cancellations and Changes to Orders

Because FPS materials are custom collected and prepared for each customer, cancellations are not accepted once material has been collected or plants have been started. Exceptions are considered on a case-by-case basis at the discretion of distribution manager and production manager only if another buyer is available for the cancelled material. Additions to orders will receive allocation priority according to the date they were added. FPS reserves the right to bill for and/or retain prepayments for materials that are cancelled once they have been collected or prepared.

Foreign Orders

All orders for shipment outside the U.S. are shipped either by International Express Mail or by airfreight, at the customer's discretion. In addition to material, shipping, packing & handling and documentation costs, <u>a foreign use</u> <u>fee of \$2,000.00 per grape selection will be charged on all foreign orders</u>. 100% prepayment is required on all orders going outside the U.S. Most foreign orders require an import permit from the destination country's national plant protection service in order to obtain the required phytosanitary certification.

Phytosanitary Documentation

Domestic customers will be charged at actual cost for any needed quarantine compliance certificates. Foreign customers will be charged \$112.00 for each federal phytosanitary certificate, as well as the cost of any special treatments required by destination country.