

# **Foundation Plant Services**

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# FPS ROSE PLANT MATERIALS PRICE LIST

Rev. 10/1/06

FPS maintains and distributes disease-tested propagating material from its collection of 7 rose understock and over 400 rose scion varieties. Orders for late fall allocation of rose scion and understock material must be received by October 15<sup>th</sup> of each year to be included in the early November allocation. Material can also be requested from late Spring through early Fall on a first-come, first-served basis when, in the judgement of the FPS production manager, it will not adversely impact availability of material for annual late Fall allocations.

## **ROSE SCION MATERIAL**

Buds, supplied in the form of budsticks without leaves		
5 to 99 buds/variety	\$ .60 each	
100+ buds/variety		
Green cuttings with leaves		
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5 to 49 cuttings/variety	\$∠.3U each	

# **ROSE UNDERSTOCK MATERIAL**

Canes, 8" I	ong	
5 to 99	canes/variety\$	.50 each
100+	canes/variety\$	.40 each

<u>NOTE</u>: There is a minimum materials charge of \$25.00 per order for domestic orders and \$1,000.00 per order for material going to destinations outside the U.S. California sales tax will be added where applicable, unless a tax exempt resale number (issued by the State Board of Equalization) is indicated on the order form. At customer's request, material can be packed in a styrofoam ice chest for an additional charge of \$5.00 per chest.

PLEASE READ TERMS ON REVERSE

## **TERMS**

## **Material Allocation Policy**

FPS rose materials are allocated among all orders received and confirmed before the deadlines noted on the reverse for each type of material. Orders are considered confirmed upon receipt of an original signed order form and the required prepayment. In the event requests for some materials exceed the available supply, materials are allocated according to an established priority system. Requests from Garden Rose Council (GRC) members receive first priority, orders from other U.S. customers receive second priority, and requests from foreign customers receive third priority. Any remaining materials are sold on a first-come, first-served basis to customers submitting late orders.

# **Prices & Prepayment**

Prices, prepayments and final billings are based on the number of units <u>ordered</u>. Prepayment in the amount of 50% of material cost is required for domestic orders at the time the order is placed; 100% prepayment in U.S. dollars is required for foreign orders.

## Order Pickup/Shipping and Packing & Handling Charges

ALL MATERIALS ARE SHIPPED F.O.B. DAVIS, CALIFORNIA. BUYER AGREES TO PAY ALL COSTS OF TRANS-PORTATION AND ASSUMES ALL RISK OF LOSS DURING SHIPMENT. No shipping or packing & handling fees are charged for orders picked up at the FPS facility, however, due to space and labor limitations, FPS asks that all orders for rose material be picked up within 30 days of notification that they are ready for pickup. FPS reserves the right to assess customers for storage of materials not picked up after 30 days.

For all orders that are shipped to customers, shipping and packing & handling fees are added to the price of the material along with any fees for required documentation, testing or foreign shipment. Shipping fees are charged at the actual cost to FPS. In addition, packing & handling fees are added to all shipped orders according to the destination, as follows:

10% for orders shipped to destinations within the U.S. 25% for orders shipped to destinations outside the U.S.

#### **Policy on Cancellations and Changes to Orders**

Because FPS materials are custom collected and prepared for each customer, cancellations are not accepted once material has been collected. Exceptions are considered on a case-by-case basis at the discretion of distribution manager and production manager only if another buyer is available for the cancelled material. Additions to orders will receive allocation priority according to the date they were added. FPS reserves the right to bill for and/or retain prepayments for materials that are cancelled once they have been collected or prepared.

#### Foreign Orders

All orders for shipment outside the U.S. are shipped by airfreight. 100% prepayment for plant material, packing & handling, documentation, treatment and estimated shipping costs is required on all orders going outside the U.S. Most foreign orders require an import permit from the destination country's national plant protection service in order to obtain the required phytosanitary certification.

#### **Phytosanitary Documentation**

Domestic customers will be charged at actual cost for any needed quarantine compliance certificates. Foreign customers will be charged \$50.00 for each federal phytosanitary certificate, as well as the cost of any special testing or treatments required by destination country.